Grow your Book of Technology & Life Science Business with The Hartford

The Hartford, one of the nation’s leading property casualty insurers, is committed to helping you meet the needs of technology & life science companies — from small to large, from simple to complex. With knowledgeable underwriters, a comprehensive insurance solution and years of experience, The Hartford is an insurer you can confidently recommend to your technology & life science customers.

Why The Hartford?

- **Expertise**
  - More than 25 years of experience writing technology & life science businesses of all sizes
  - Nearly 100 employees dedicated to underwriting, claim and loss control
- **Ease of doing business**
  - Industry-focused underwriters with the ability to write both standard lines and technology professional liability coverages and who understand the complex risks that technology companies face throughout their lifecycle
  - For small technology companies, ICON makes it easy to submit and rate all lines, including Technology E&O

Coverages

From sole proprietors or venture-backed startups to large, publicly traded companies, we offer coverage solutions to meet the evolving needs of companies as they grow. Our coverage can reduce the potential for unintended gaps between the General Liability and E&O policy, plus our leading property coverage provides many benefits through our SPICE® endorsement. Our coverage solutions include:

- Business Owners Policy (BOP)
- Property
- General Liability
- Commercial Auto
- Workers’ Compensation
- Technology Professional Liability (E&O)

Services

Our dedication to exceptional service and support makes selling our insurance easy.

- Knowledgeable underwriters dedicated to the technology & life science industries help you meet your customers’ needs
- Superior loss control and claim specialists help manage risk to control and reduce losses and risk-related expenses
  - Dedicated claim professionals provide expert handling of complex General Liability and Professional Liability claims
  - Our ClaimsPlus® team provides large accounts ($400,000 or more in annual premium) with a designated team of professionals to work with each individual client’s operations and exposures
  - Designated loss control specialists, located in all major technology & life science hubs, are specially trained and are able to understand the safety and operations needs of this business
- Sales and marketing support to help you grow your book of business
  - Streamlined applications
  - Customer marketing materials designed for individual technology & life science sectors
TARGET CLASSES BY SIC

The Hartford's broad definition of the technology & life science industry includes four distinct sectors as well as solutions for renewable energy research and development, manufacturing, and operations.

Electronics Manufacturing

3571 Electronic Computers
3572 Computer Storage Devices
3575 Computer Terminals
3577 Computer Peripheral Equipment, NEC
3578 Calculating & Accounting Equipment
3579 Office Machines, NEC
3651 Household Audio & Video Equipment
3652 Prerecorded Records & Tapes
3661 Telephone & Telegraph Apparatus
3663 Radio and T.V. Communications Equipment
3669 Communications Equipment, NEC
3671 Electron Tubes
3672 Printed Circuit Boards
3674 Semiconductors & Related Devices
3675 Electronic Capacitors
3676 Electronic Resistors
3677 Electronic Coils & Transformers
3678 Electronic Connectors
3679 Electronic Components, NEC
3695 Magnetic & Optical Recording Media
3812 Search & Navigation Equipment
3821 Laboratory Apparatus & Furniture
3822 Environmental Controls
3823 Process Control Instruments
3824 Fluid Meters and Counting Devices
3825 Instruments to Measure Electricity
3826 Analytical Instruments
3827 Optical Instruments and Lenses
3829 Measuring and Controlling Devices, NEC
3861 Photographic Equipment and Supplies
5045 Computer, Peripheral and Software Wholesale

Software & Computer-Related Services

7371 Custom Computer Programming Services
7372 Prepackaged Software
7373 Computer Integrated Systems Design
7374 Data Processing & Preparation
7375 Information Retrieval Services
7376 Computer Facilities Management
7377 Computer Rental & Leasing
7378 Computer Maintenance & Repair
7379 Computer Related Services, NEC

Telecommunications

4812 Radiotelephone Communication
4813 Telephone Communication, Except Radio
4822 Telegraph & Other Communications
4841 Cable & Other Pay Television Services

Life Sciences

2833 Medicinals & Botanicals
2834 Pharmaceutical Preparations
2835 Diagnostic Substances
2836 Biological Products, Except Diagnostic
3841 Surgical & Medical Instruments
3842 Surgical Appliances & Supplies
3843 Dental Equipment & Supplies
3844 X-Ray Apparatus & Tubes
3845 Electromedical Equipment
5047 Medical Equipment & Supplies Wholesale
5122 Drug Wholesale
8731 Commercial Physical Research
8734 Testing Laboratories

Recommend The Hartford to Your Technology & Life Science Customers

Submit your technology & life science accounts for quotation to your Technology Practice Underwriter or via ICON. For additional information, visit thehartford.com/technology.