

Select Customer Definition – Effective September, 2007

Eligible Business Thresholds (Not for CA, FL, LA)

| Industry | Maximum Sales Per Location | Maximum Sales Per Account | Maximum Property Values Per Location† | Autos Per Account | Payroll Per Account for Monoline WC |
|--|----------------------------|---------------------------|---------------------------------------|-------------------|-------------------------------------|
| Business/Personal/Professional Services | \$10,000,000 | \$15,000,000 | \$15,000,000 | 25 | \$6,000,000 |
| Contractors | \$10,000,000 | \$15,000,000 | \$10,000,000 | 25 | \$1,000,000 ¹ |
| Financial Services | \$10,000,000 | \$15,000,000 | \$10,000,000 | 25 | \$5,000,000 |
| Manufacturers | \$7,500,000 | \$7,500,000 | \$7,500,000 | 25 | \$2,000,000 |
| Printers | \$7,500,000 | \$15,000,000 | \$7,500,000 | 25 | \$2,000,000 |
| Retail | \$10,000,000 | \$15,000,000 | \$15,000,000 | 25 | \$5,000,000 |
| Technology Services and Manufacturing | \$10,000,000 | \$15,000,000 | \$10,000,000 | 25 | \$5,000,000 |
| Wholesalers | \$7,500,000 | \$15,000,000 | \$7,500,000 | 25 | \$2,000,000 |
| All Other Business Types Within Appetite | \$10,000,000 | \$15,000,000 | \$10,000,000 | 25 | \$2,000,000 |

Coverage Highlights:

Gold-Standard Spectrum including:

Business Income – ALS basis*

Liability limit option to \$2M/\$4M on the base policy

Identity Recovery Coverage

Equipment Breakdown at no additional charge

Blanket Property Limits available

†Maximum property values per account is \$20,000,000

*Specified limit for Manufacturers

** All coverages not available in all states

¹Contractors: Applies whether Workers' Comp is Monoline or written with another line.

Automobile:

17 coverage enhancements bundled into one easy-to-sell, easy-to-write policy **

Umbrella:

Up to \$10 million

Professional Liability:

Available for some classes

This document outlines in general terms the coverages that may be afforded under a Hartford policy. All policies must be examined carefully to determine suitability for a policyholder needs and to identify any exclusions, limitations or any other terms and conditions that may specifically affect coverage. In the event of a conflict, the terms and conditions of the policy prevail. All Hartford coverages described in this document may be offered by one or more of the property and casualty insurance company subsidiaries of The Hartford Financial Services Group, Inc.

