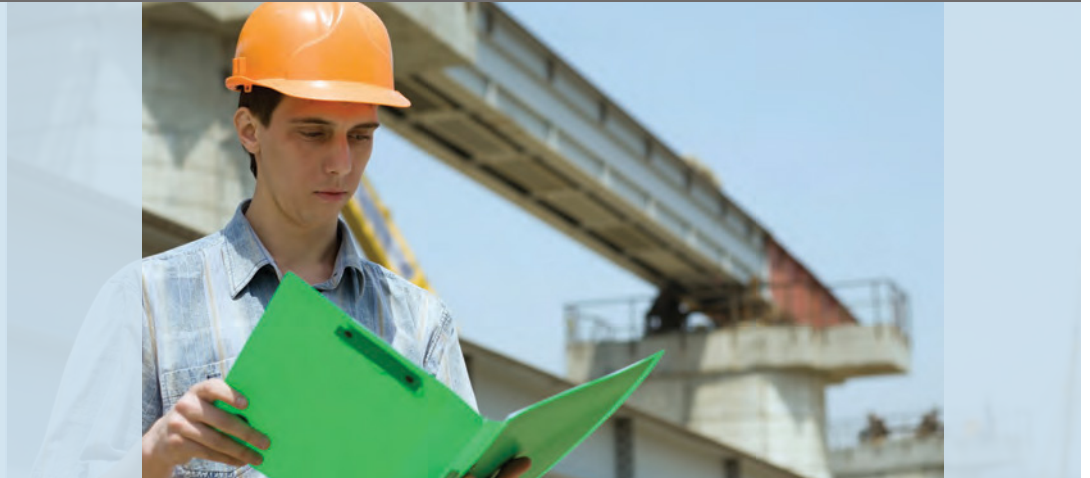


## HARTFORD SPECIALTY® APPETITE GUIDE FOR ADMINISTERED PROGRAMS

**With five administered programs, our large appetite can help grow your business.**



### EXPERIENCE MATTERS

As you look to grow your program's book of business, The Hartford is here to partner with you every step of the way.

For 30+ years, we've been a top choice for businesses with specialty risks. And we don't shy away from tough liability exposures – or their claims. We face tough exposures every day in our high-hazard book. You can count on us to offer the right solution for your clients that may:

- Have a higher-hazard exposure, or
- Require specialized underwriting on a guaranteed-cost basis

Whether your accounts are small, midsize or large, we can provide specialized solutions, innovative products and superior service to you and your customers.

### THE VALUE OF DEDICATED EXPERTS

The Hartford goes further to service and support your business with a dedicated risk engineering team, underwriters and claims experts.

These are pros who've spent years focused on specialty programs for your industry. Ultimately, that helps improve coverage and reduce risks, with better outcomes for your business.

### APPETITE

For information about our administered programs, please see the next page.

## APPETITE GUIDE FOR ADMINISTERED PROGRAMS

PROGRAM	SIC	APPETITE	COVERAGES	NOT AVAILABLE IN THESE STATES	PROGRAM ADMINISTRATOR
<b>Charter First School Program</b>	8211	Independent charter and private schools, K-12	<ul style="list-style-type: none"> <li>Workers' compensation</li> </ul>	AK, HI	Arthur J Gallagher & Co Brandon Cole, Area Vice President <b>949-349-9871</b> Brandon_C_Cole@ajg.com charterfirstinsurance.com
<b>Railroad Insurance Program</b>	1629 4789	Manufacturers, contractors and wholesalers who support the railroad industry	<ul style="list-style-type: none"> <li>Property</li> <li>General liability</li> <li>Commercial auto</li> <li>Inland marine</li> <li>Umbrella<sup>1</sup></li> <li>Railroad protective liability</li> </ul>	AK, HI, LA	Arrowhead General Insurance Agency, Inc. Matt Hetrick <b>1-800-669-1889 x8459</b> mhetrick@arrowheadgrp.com arrowheadgrp.com/products/railroad
<b>Security guards</b>	7381	Private security guards, investigators and background screening operations	<ul style="list-style-type: none"> <li>Workers' compensation</li> <li>Additional lines of coverage available through The Mechanic Group</li> </ul>	AK, HI	The Mechanic Group Marc Katz <b>1-800-214-0207</b> mkatz@mechanicgroup.com mechanicgroup.com
<b>Botanical gardens</b>	8412	Botanical gardens and arboretums	<ul style="list-style-type: none"> <li>Property</li> <li>General liability</li> <li>Commercial auto</li> <li>Workers' compensation</li> <li>Umbrella<sup>1</sup></li> </ul>	AK, HI	Berends Hendricks Stuit Insurance, Inc. Sharon Van Loon <b>1-616-261-7363</b> svanloon@bhsins.com bhsins.com/specialties/public-gardens
<b>Spectra Entertainment Program</b>	7359	Equipment and vehicle rental stores serving the entertainment and motion picture industry also including post production; auto detailing (car prep); catering (food service); and event planning	<ul style="list-style-type: none"> <li>General liability</li> <li>Property</li> <li>Inland marine</li> <li>Commercial auto</li> <li>Workers' compensation</li> <li>Umbrella<sup>1</sup></li> </ul>	AK, HI	NFP Ross B. Garner, Director <b>1-805-537-0116</b> ross.garner@nfp.com nfp.com

**LEARN MORE.** For more information about these programs or for an appointment, contact the program administrator.

Or visit us at [thehartford.com/programs](http://thehartford.com/programs).

<sup>1</sup> Umbrella liability coverage is available only when we provide coverage for the primary general liability.

This document outlines in general terms the coverages that may be afforded under a policy from The Hartford. All policies must be examined carefully to determine suitability for your needs and to identify any exclusions, limitations or any other terms and conditions that may specifically affect coverage. In the event of a conflict, the terms and conditions of the policy prevail. All coverages described in this document may be offered by one or more of the property and casualty insurance company subsidiaries of The Hartford Financial Services Group, Inc. Coverage may not be available in all states or to all businesses. Possession of these materials by a licensed insurance producer does not mean that such producer is an authorized agent of The Hartford. To ascertain such information, please contact your state Department of Insurance or The Hartford at 1-888-203-3823. All information and representations herein are as of May 2017.

In Texas and California, the insurance is underwritten by Hartford Accident and Indemnity Company, Hartford Fire Insurance Company, Hartford Casualty Insurance Company, Hartford Lloyd's Insurance Company, Hartford Insurance Company of the Midwest, Trumbull Insurance Company, Twin City Fire Insurance Company, Hartford Underwriters Insurance Company, Property and Casualty Insurance Company of Hartford and Sentinel Insurance Company, Ltd.

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Business Insurance  
Employee Benefits  
Auto  
Home